



■ **Full Corporate Offer (FCO)** ■

*Binding Sales Proposal*

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**DOCUMENT REQUIREMENTS:**

*This FCO must be executed on The Green International Ltd's official corporate letterhead*

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**Offer Date:** [Day, Month, Year]

**FCO Reference No:** [FCO-2024-XXX]

**Validity Period:** [Insert Number] Days from Date of Issue

**To:**

[Full Legal Name of Buyer/Company]

[Address]

[City, Postal Code, Country]

Attn: [Name and Title of Representative]

**From:**

The Green International Ltd

[Company Address]

Dar es Salaam, Tanzania

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**1. CORPORATE OFFER DECLARATION**

We, **The Green International Ltd**, hereby declare and confirm under penalty of perjury and with full corporate responsibility that we are ready, willing, and legally able to sell and deliver the commodity specified herein. We certify that we possess the product, allocation rights, or secured supply chain capacity to fulfill this offer according to the terms and conditions stated below.

**2. COMMODITY SPECIFICATIONS**

**Commodity Name:** [Insert exact product name, e.g., Refined Sunflower Oil]

**Full Specifications:** [Attach technical data sheet or describe: Quality standards, origin, grade, etc.]

**Total Quantity:** [Insert Amount] Metric Tons (MT)

**Contract Duration:** [Select: 1 / 3 / 6 / 12 / 24 / 36 / 60] Months

**Shipment Schedule:** [Insert Amount] MT per [Month / Week / Bi-weekly]

**3. PACKAGING & LOGISTICS**

**Packaging Type:** [Select: Bulk / PET Bottles / Tin Cans / Steel Drums / Flexi-Tanks / 25kg Sacks / Big Bags (FIBC) / Other: \_\_\_\_\_]

**Destination Port(s):** [Insert Port Name, Country]

**Delivery Terms:** [Select: CIF / CFR / FOB] [Insert Named Port]

**Inspection:** By SGS (Société Générale de Surveillance) or equivalent independent inspector at Buyer's expense

#### 4. PRICING

**Unit Price:** EUR / USD [Insert Price] per Metric Ton

**Total Contract Value:** Approximately EUR / USD [Insert Total]

**Price Basis:** [Fixed / Floating based on market indices / Subject to final confirmation]

**Validity:** Prices valid for [Number] days from the date of this FCO

#### 5. PAYMENT TERMS

*(Check applicable option)*

- Option A:** 100% Advance Payment of Full Order Value upon contract execution
- Option B:** 30% Advance Payment against Proforma Invoice + 70% Balance against shipping documents (CAD/DP)
- Option C:** 40% Advance Payment against Proforma Invoice + 60% Balance via Irrevocable Letter of Credit (at sight against compliant shipping documents)
- Option D:** [Other terms to be negotiated]: \_\_\_\_\_

#### 6. CONDITIONS PRECEDENT

This Full Corporate Offer is subject to:

- Buyer's acceptance and return of this signed FCO within the validity period;
- Successful verification of Buyer's financial capability (BCL or soft probe);
- Execution of final Sale and Purchase Contract (SPC) within [Number] days of FCO acceptance;
- Compliance with export/import regulations of respective jurisdictions.

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#### 7. ACCEPTANCE & EXECUTION

This offer becomes a binding commitment upon countersignature by the Buyer and return of the executed document to The Green International Ltd.

##### SELLER'S ACCEPTANCE

We hereby confirm the above offer:

**Full Name of Signatory:**

**Title:** [Registered Official Representative]

**Date:** [Day, Month, Year]

**Corporate Stamp/Seal:** [Affix Official Company]

**Signature:** \_\_\_\_\_

## **BUYER'S ACCEPTANCE**

We hereby accept the terms of this Full Corporate Offer:

**Full Name of Signatory:**

**Title:** [Registered Official Representative]

**Date:** [Day, Month, Year]

**Corporate Stamp/Seal:** [Affix Official Company]

**Signature:** \_\_\_\_\_

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## **IMPORTANT NOTICE**

*This document constitutes a serious and binding offer upon acceptance. All requested information must be provided in full detail without exception. The Green International Ltd reserves the right to withdraw this offer if not accepted within the validity period or if the Buyer fails to satisfy or meet the requirements as agreed by both parties.*

**Submitted by:**

**The Green International Ltd**

International Trade Department

*Original Copy Retained by Seller*